A AMJAD PERVAIZ

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FATHER'S NAME
Mohammad Serwar Nizam Uddin Khan (Late)

DATE OF BIRTH
31st January 1978

MARITAL STATUS
Married
4 Children's

LANGUAGES SPOKEN
Urdu
English

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Islam

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Reference

OBJECTIVES:
Seeking a challenging and responsible position in a dynamic and growth-oriented organization where I can prove my abilities by meeting company's objective. I want to work in quality production environment where I can expose my excellence and apply my experience and I will to get knowledge. My aim is to do honorable job with proud and dignity.

SUMMARY:
Textile not only my Profession it's my Passion. Thanks for view my profile. Having More than **26 years' experience** in textile and garments Production Management Specialties, Marketing and Business development, Technologist, Merchandising and Quality, Apparel production Technician (Factory and Textile Products from Grieg to Finished Goods)

ACADEMIC QUALIFICATION:
_Bachelor of commerce from Karachi University.
_Inter Commerce from Karachi Board.
_Metric (SCIENCE) from Karachi Board.

ADDITIONAL SKILLS:
_ Proficient in MS Word, MS Excel and MS Outlook.
_ Power Point, Internet Explorer, etc.
_ Implementing and support Microsoft.
_ Color swatch for color matching.

My professional Profile:
https://www.linkedin.com/ in/amjad-pervaiz-18034531

Will be arranging on request.

Work experience

Organization. (1)
Designation.

Polani Textiles. Sr, Marketing Manager/ Global sales & Business Leader.
(From December 2023 to till)

We dealing in the following products, Dobby towel, Jacquard towel, Institutional towel, hotel towel, bathrobes, Kitchen towel square and round style.

About:

- Our main objective is to develop long lasted relationship with the retailer/Importers by providing good prices, careful services, perfect quality, timely shipment and up-dates in every stage of productions, schedule of vessels for each shipment by email or by phone and in this way our buyers are satisfied.
- Identifying opportunities to enhance product assortments of our customers and to take advantage of the space opportunities in the market.
- Succeeding contribution both in Cost as well as profit Center.
- Efficiently coasted the product of customers' requirement. Negotiated prices, Shipment schedules with customers.

- Devising strategies to develop business and strengthen relationship with our customers to ensure business growth, developing and presenting appropriate concepts to customers according to latest trends.
- Analyzing local and international markets to provide current and future insights to customers and Company's Top Management; facilitating them in their decision making.

Organization- (2)
Designation.

Idrees Textile Mills Limited. As a Sales & Marketing Manager.
(From February 2019 to 2023)

Idrees Textile is vertically integrated manufacturer and exporter of Bedding, Terry Towels, Bathrobes, and all kinds of home textile products from Pakistan.

We have state of the art manufacturing facility sister concern comprises of high speed Picanol weaving machines with the latest in house dyeing and finishing machines, which makes us capable of supplying top quality towel and bathrobes.

Business development in diversified textile products with top-of-the-line buyer for globally know customers, equipped with corporate culture, proven performance though business placement challenges with working knowledge.

Foreign exposure and interactive personality with effective soft skill and relationship management.

Organization- (3)
Designation.

Mustaqim Dyeing and Printing Industry (Pvt) Ltd (From January 2017 to 2019) As a Marketing Manager& Business Development. (Towel division).

Manage, improve and capitalize on the existing & new business opportunities while ensuring smooth flow of order execution & new developments.

MAJOR RESPONSIBILITIES –

• Take Ownership and responsibility for leading Merchandising, Marketing & Supply activities in the organization for the customers.
• To keep frequent, follow up & communication with customers and keeping a close eye on progress of all projects under execution, pricing, design & development stage.
• To provide weekly, monthly and quarterly reports as per top management requirements in order to focus on prospects and to provide insight on market evolution in order to devise suitable strategy for industry & market growth.
• To communicate with Customer to provide the related documents and technical support for approval of the product in various projects.
• Understand the customer needs, product requirements & technical specification & to be able to develop & execute it within production setup as per the requirements.
• Negotiate with customers regarding pricing, payment terms and delivery in order to effectively close deals and generate P.O.'s
• Manage the interface with the marketing issues.

Organization- (4)
Designation.

AK Textiles (Pvt) Ltd. (From November 2015 to 2017) As a Senior Merchandiser/ Marketing.

A.K. Textiles (Pvt) Ltd, established in 2008 and the company is operating from financial hub & cosmopolitan city Karachi of Pakistan, it is running the PFD, PFP, white, dyed & printed fabrics.
Towels: Plain dyed, yarn dyed, Jacquard, embroidered and printed towels.
Bathrobes: Hooded, Shawl and Kimono bathrobes in plain dyed, yarn dyed and jacquard.
Bed Linen: Bed in a Bag, Sheet Set, Duvet cover sets, fitted sheets, mattress protectors, Pillow Covers, Curtains and cushion in all kind of knitted and woven fabrics.
Kitchen linen: Plain dyed, Yarn dyed and Jacquard napkins & table covers, apron, gloves & kitchen basket.
We are also providing the services for hotel and hospitals in terms of

Institutional Linen, the details are as under:
Towels: White towels & bathrobes with logos and without logos.
Sheets: White bed sheets, bed cover, draw sheets and cap sheets with logo & without logo.

Apparel: Doctor's gowns, Patient's gowns, scrub suits, doctor & nurses uniforms, chief coat, aprons and work wear etc etc.

Business with glowing reputation, as a leading trading company and exporter of textile products with a strong commitment to quality and customer satisfaction. Our motive is **"QUALITY YOU CAN TRUST…"** and we try our level best to fulfill our customer requirements and their satisfaction. We supply home textiles from fabric to finished products and exporting our products to all over the world. Our main products are as under; **Fabrics:** Greige,

Organization- (5)
Designation.

Progressions Intl Pvt Ltd. (From September 2009 to 2015)
As a Sr, Merchandising & Production HOD.

This lesion buying is dealing in all kids of woven and knitted garments.
Our specialty export in denim pants. And other items Nonwoven article, Flannel shirt, Fleece hooded jacket, Crow neck, Lagging, Mans trouser, etc.

MAIN CUSTOMER'S : _ Teddy (Itlay) _ Scope (USA)_ Orginal Marine (Itlay)_Stanley (USA)_ Dickies (USA) _ Iditex (Europe) MV Sports (USA)

Organization- (6)
Designation.

World Exports Pvt Ltd. (From May 2006 To 2009)
As a Quality Manager.

This buying house is dealing in all kinds of home textiles and garments items. We are working in towel, Bath robe, Fitted sheet, Duvet set, Printed bed sheet, Pillow case, Bad in a bag, Mattress protector, Quilted duvet, Thermal blanket, Cushion cover, Napkins, Patient gowns, Cotton aprons, Scrub suits, Hospital linen, And Socks, Flannel sport shirt, Denim 5 pkt pant. Puller Jackets, Tacking Jogging suit, etc, etc..

MAIN CUSTOMER'S : Masa SPA (Italy)_Texline SPA (Italy)_Vayfesa (Spain)_Kastix Import (UK)_ Allotex SRL (Italy)_ C.F Rythmos S.A (Greece)

Organization- (7)
Designation.

Texline Buying House. (From July 2003 To 2006)
As a Quality Auditor.

It is buying house cum inspection agency. We are working in Polo T shirt, V. neck, Legging, Zipper Jacket, Hooded, Towel Sets, Shawl Bath Robe, Bed sheet, knitted Terry Fitted, Table Cover, etc .Also involved in marketing and sourcing for ponytail buyers as well as manufactures.

MAIN CUSTOMER'S : _Excellmodes Inc(USA)_Sution Creations (Italy) Fortune Off (France) – Majestic (Italy)- VadoTex (Holland)

Organization- (8)
Designation.

Asco International Pvt Ltd. (From August 1998 To 2003)

As a Cutting Incharge & Internal Qc

I have worked as cutting Incharge (2 yrs) And after that (3 yrs) serving in Internal quality controller in Q.A.M department. This company have manufactures & exporter of knitted and woven garments. Their export to USA, France, Germany & other European market.

- My responsibilities come from weaving to shipments in order to maintain the quality as per the buyer given standers.
- They should lilies with the factory quality manager to systematically deal with the production areas and to persistently improved quality.
- Follow up to PP meeting format & checking of pattern, measurement & fitting.
- Involve in solving any discrepancies and problems occur during or before production. Discuss all the orders with merchandiser and planning manager the order T&A plan accordingly.
- Monitor production with respect to production target & discussion with GM in daily biases.
- Monitor Inline garments measurement reporting of before wash& after wash. And make reporting on trial production quality.
- To sample examination and the report on our observation. This report submits by director.
- To control process through appropriate approval, Verification and adequate documented instruction.
- To before cutting checked shade, gross, pattern, table marking, shrinkage & gsm/oz.
- To control all supervisor and monitor hourly target, specially watching packed CTN at per hour.
- To check logistic report & follow up in bulk production accordingly buyer requirement.