



**11th Central Asian International  
Exhibition for Textile Machinery and  
Technologies**

**CAITME 2017**

**14th Central Asian International  
Exhibition for Textile Industry**

**TEXTILEEXPO**

**UZBEKISTAN 2017**

**13-15 September 2017**

**POST SHOW REPORT**



[www.caitme.uz](http://www.caitme.uz)  
[www.textileexpo.uz](http://www.textileexpo.uz)





## CAITME & TextileExpo Uzbekistan 2017: FACTS AND FIGURES

Organiser:	International Exhibition Company ITE Uzbekistan (Uzbekistan) and its partner - ITE Group
Area:	over 10 000 sqm
Number of exhibitors:	353
Number of visitors:	9404
Number of participating countries:	22
Country Pavilions and National Groups:	Italy, Turkey, China





The exhibition of this year once again confirms the status of CAITME as the largest textile machinery exhibition in the CIS countries (according to the audit results by the Global Association of Exhibition Industry, UFI of 2016).

The exposition of CAITME 2017 occupied three pavilions and an open area, while TextileExpo Uzbekistan was located in Atrium and Congress Halls. The whole range of equipment and technologies for the textile and light industry starting from yarn production to packaging of ready-made garments and knitwear has been presented at CAITME 2017.

The exposition of the 14th TextileExpo Uzbekistan presented textiles, semi-finished products and ready garments of the leading companies from Uzbekistan, China, Turkey, Belarus and Russia.



## NATIONAL PARTICIPATION

Once again, the national stand was organized by Italy with a united exposition of 17 best manufacturing Italian companies including Beta Machinery, Carù, Cormatex, Durst, Ferraro, Mcs, Pozzi Leopoldo, Ramallumin, Ratti Luino, Rite, Santex Rimar Group, Savio, Sicam, Smit, Stalam, Unitech.

The Italian exposition was supported by the Italian Trade Agency (I.C.E.) and the Italian Association of Textile Machinery Manufacturers (ACIMIT). In total, 37 Italian manufacturers took part in the Exhibition.



## STATISTICS - PARTICIPANTS:



### Geography:

In 2017, a joint exposition of two exhibitions was presented by

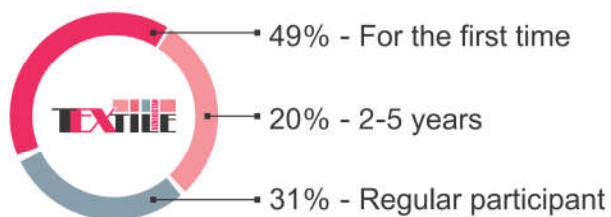
**353 companies**

The geography of exhibitors covered 22 countries, including Austria, Belarus, Belgium, Great Britain, Germany, India, Spain, Italy, Kazakhstan, China, Luxembourg, the Netherlands, Russia, Romania, the USA, Turkey, Uzbekistan, France, Czech Republic, Switzerland, South Korea, and Japan.



## SURVEY RESULTS of PARTICIPANTS:

**How long does your company participate in the exhibition? (%)**



Top 5 countries-participants:

China – 65

Turkey – 56

Italy – 37

Germany - 36

India - 17 companies

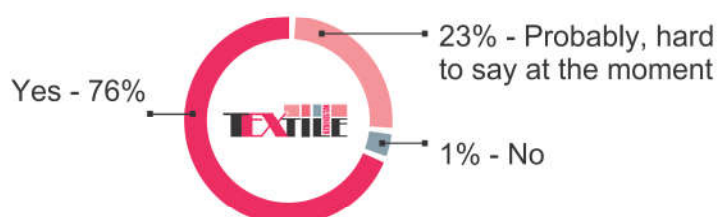
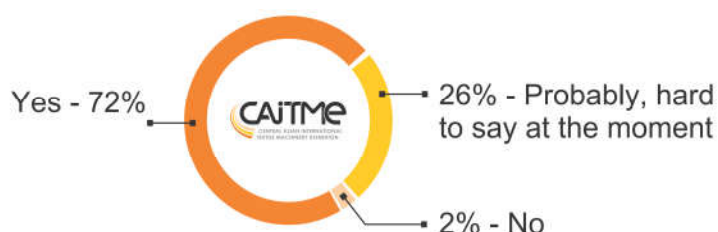




Did you manage to establish new business contacts at the exhibition? (%)



Could your company confirm its participation in the next 2018-year exhibition? (%)





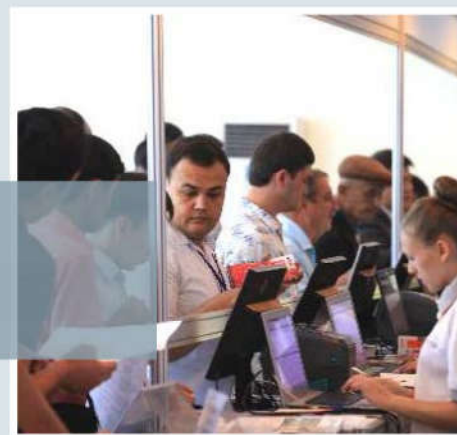
# STATISTICS – VISITORS\*

(\*5321 of CAITME visitors and 4083 of TextileExpo Uzbekistan visitors were interviewed\*)

Over three days of the exhibition, it was visited by

## 9404 visitors

of whom 207 were foreigners from 21 countries.



### Geography of visits by region of Uzbekistan (%)

Andijan region	3.6%	Samarkand region	1.5%
Bukhara region	1.5%	Surkhandarya region	0.5%
Jizzakh region	0.9%	Syrdarya region	0.3%
Karakalpakstan	0.2%	Tashkent city	76.8%
Kashkadarya region	0.9%	Tashkent region	4.3%
Navoi region	0.7%	Fergana region	4.7%
Namangan region	3.2%	Khorezm region	0.9%

### Top 3 foreign visitors by countries (%)



Kazakhstan - 29,4%  
Russia - 18,3%  
Kyrgyzstan - 12,7%

### Positions of CAITME 2017 visitors (%):

Representative of ministry /association	4,4%
Head of the manufacturing enterprise	32,8%
Founder	0,7%
Businessman	22,1%
Manager	4,7%
Sales Manager	6,9%
Purchase Dept /Procurement Manager	3,9%

Dealer/Distributor	1,1%
Designer	3,0%
Engineer/Technician	4,3%
Scientist	1,8%
Student	3,7%
Press/Media	0,5%
Service sector expert	10,1%

### Positions of TextileExpo Uzbekistan 2017 visitors (%):

Representative of ministry /association	2,9%
Head of the manufacturing enterprise	29,9%
Founder	0,6%
Businessman	25,2%
Manager	5,6%
Sales Manager	5,9%
Purchase Dept/ Procurement Manager	3,9%

Dealer/Distributor	2,3%
Designer	2,0%
Engineer/Technician	6,3%
Scientist	2,1%
Student	0,6%
Press/Media	0,6%
Service sector expert	12,1%

## Business area of visitors (%)

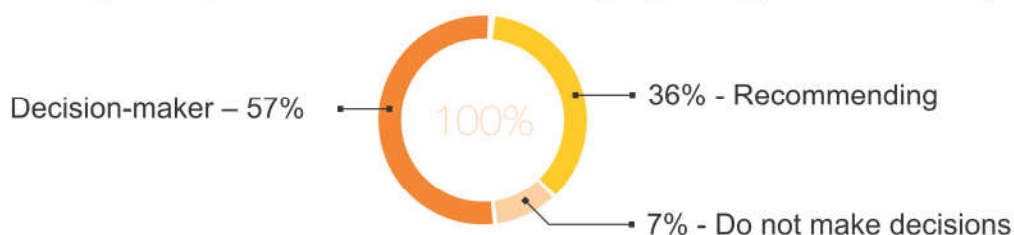
Textile industry association	4,5%	Textile waste processing	3,7%
Yarn production	10,1%	Importer / distributor of textile products	3,0%
Knitted fabrics production	10,6%	Wholesale buyer of textile products	7,3%
Fabrics production	8,3%	Retail buyer of textile products	4,3%
Ready garments production	18,6%	Research, design & engineering	1,8%
Raw materials production	4,1%	Educational institution	3,7%
Importer/distributor of machinery	2,1%	Others	17,9%

## Which sections of the exhibitions were the most interesting? (%)

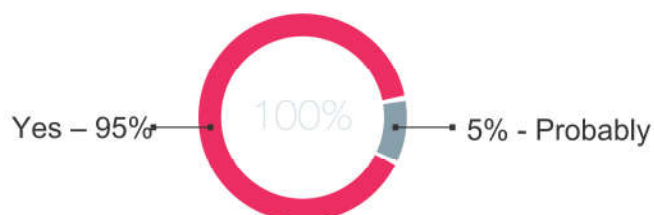
Yarn and fibre	8,9%	Equipment for textile waste processing	5,2%
Fabrics	10,7%	Accessories and parts	2,7%
Knitted fabrics	11,8%	Chemicals and dyestuff	3,1%
Home textiles	6,7%	Textile production maintenance	2,6%
Components for clothing and accessories	7,8%	Controllong, testing and measuring devices	2,9%
Garments	9,4%		
Knitwear and underwear	4,5%		
Machinery and equipment	23,5%		

## Visitor loyalty:

### To which extent are you responsible for decision making regarding procurements? (%)



### Are you going to visit next year exhibition? (%)







## FEEDBACK OF PARTICIPANTS

The exhibition has made a strong positive impression on us, and we shall definitely try to take part in the exhibition next year.

***Mr. Ermanno Sperduti, Manager for Institutional Relations, Association of Italian Textile Machinery Manufacturers (ACIMIT), Italy***

We regularly participate in the international exhibition for textile equipment and technologies held in Uzbekistan. Over the past years, we have established close partnership with Uzbek producers and implemented a number of joint projects. Uztex Group of Companies is our major partner in this area. We look forward to our further fruitful cooperation.

***Mr. Ilias Petropolakis, Regional Manager, Lonati SpA, Italy***

The results of the large-scale reforms implemented in Uzbekistan have been embodied in the textile industry. Over the past 12 years, our representative office has provided Uzbek entrepreneurs with more than 45,000 sewing machines, and, over the past period of the current year, their number has already exceeded 7,000. It is illustrative of the effectiveness of the far-sighted reforms implemented in the country to organize the production of value-added finished goods based on advanced processing of raw cotton.

***Mr. Shukhrat Norbekov, Deputy Head of Representative Office, Astas Juki, Japan-Turkey***

There are many visitors at the exhibition interested in our products. We have already held negotiations with some of them. We have also made appointments with the others and will hold the talks after the exhibition. Actually, the exhibition has proved to be very productive for us.

***Mr. Sanjar Kasymov, Marketing Analyst, Osborn Textile FE, Uzbekistan***



# CAITME 2017 & TEXTILEEXPO UZBEKISTAN PHOTO GALLERY





## SILVER SPONSOR:



## Official Support of the Exhibitions:

Ministry of Foreign Trade of Uzbekistan

Uzbekyengilsanoat JSC

the Osiyo Ramzi Association of Designers of Uzbekistan

Chamber of Commerce and Industry of Uzbekistan

Book your stand at TextileExpo  
Uzbekistan 2018  
and CAITME 2018 NOW!

11 – 13  
September 2018



### Kohan International

international calls: +90 539 2346324

Tel: +98 21 77245780 / Fax: +98 21 77243296

Email: [info@kohanjournal.com](mailto:info@kohanjournal.com) / [kohanjournal@gmail.com](mailto:kohanjournal@gmail.com)

Web: [www.kohanjournal.com](http://www.kohanjournal.com)

